



STAATSMINISTERIUM
FÜR WISSENSCHAFT
KULTUR UND TOURISMUS



Freistaat
SACHSEN

Saksa Kevad 2023

Estonia and Saxony –
on the way forward to Clean Energy



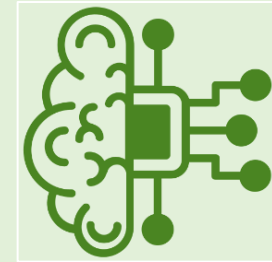
1. About us



Tarvo Õng

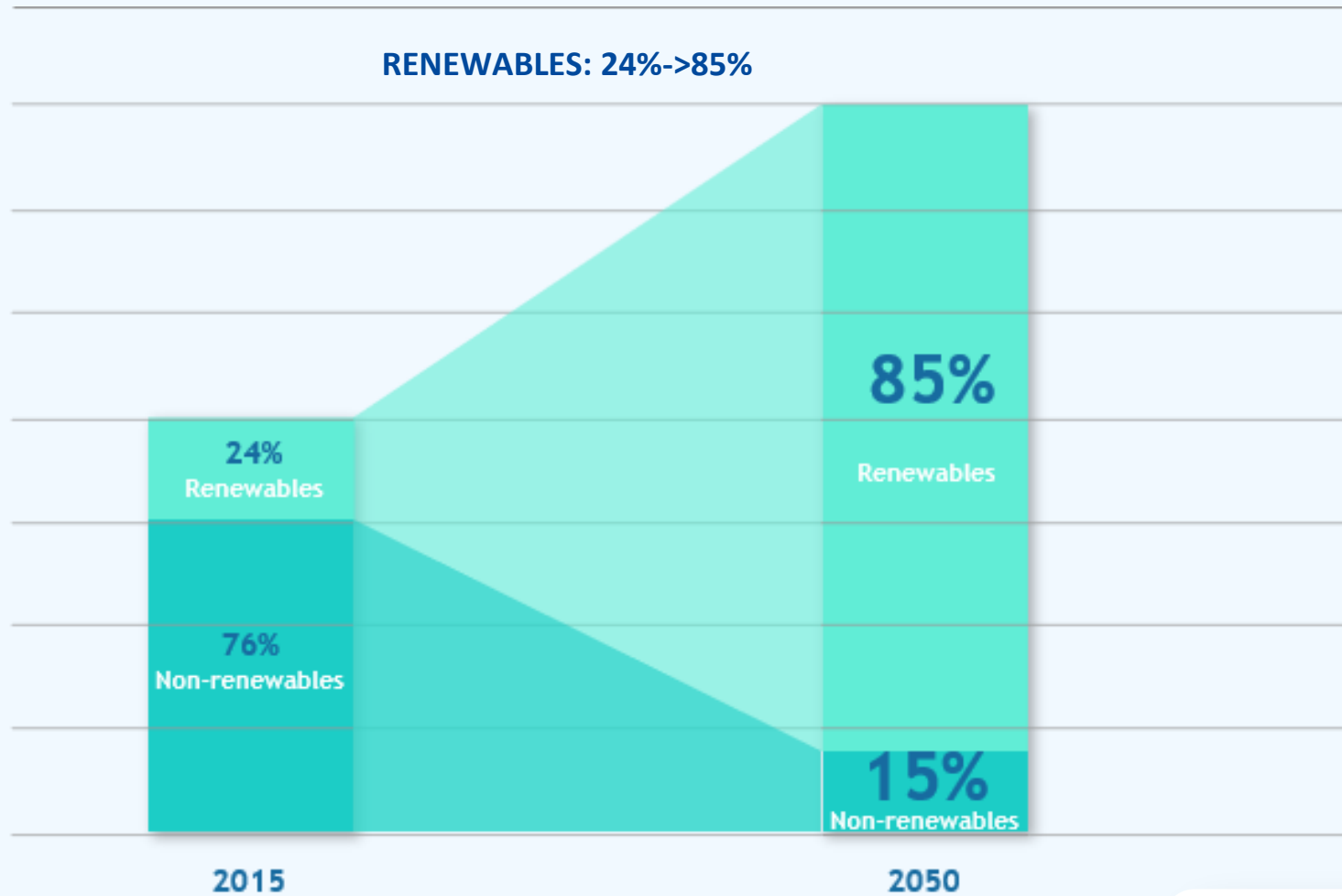


Fusebox OÜ



Energy flexibility software

The grid will break without new solutions



* International Renewable Energy Agency

Perfect Storm

Keeping „the lights on“ needed 8760 balancing's in 2022



Problem

Fusebox turns electrical assets into flexible batteries



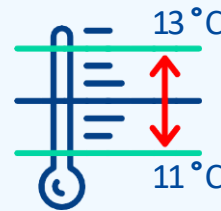
ROOM TEMPERATURE 24 °C



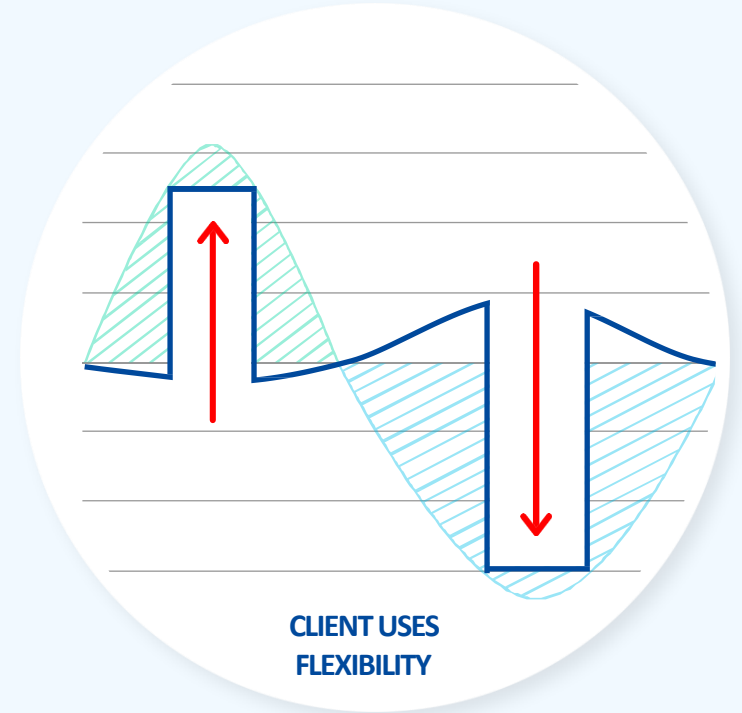
12 °C



12 °C



Automatic software-based regulation



CLIENT USES FLEXIBILITY

How it's done

Your benefits

- **Save up to 20%** on energy bills
- **Save up to 120t** of CO2 emissions
- **Earn up to €60k/year**
- **Lower** energy prices
- **Avoid** price volatility
- **Benefit** from all energy markets
- **Avoid** grid congestion

Win-Win



EG EnerKey FI, NO, SE, DK



FI, NO, SE, EE,

R8 TECHNOLOGIES

LT, LV, FI



LT, LV



FI, SE



FI, EE



EE, LT



FI



FI



FI



EE



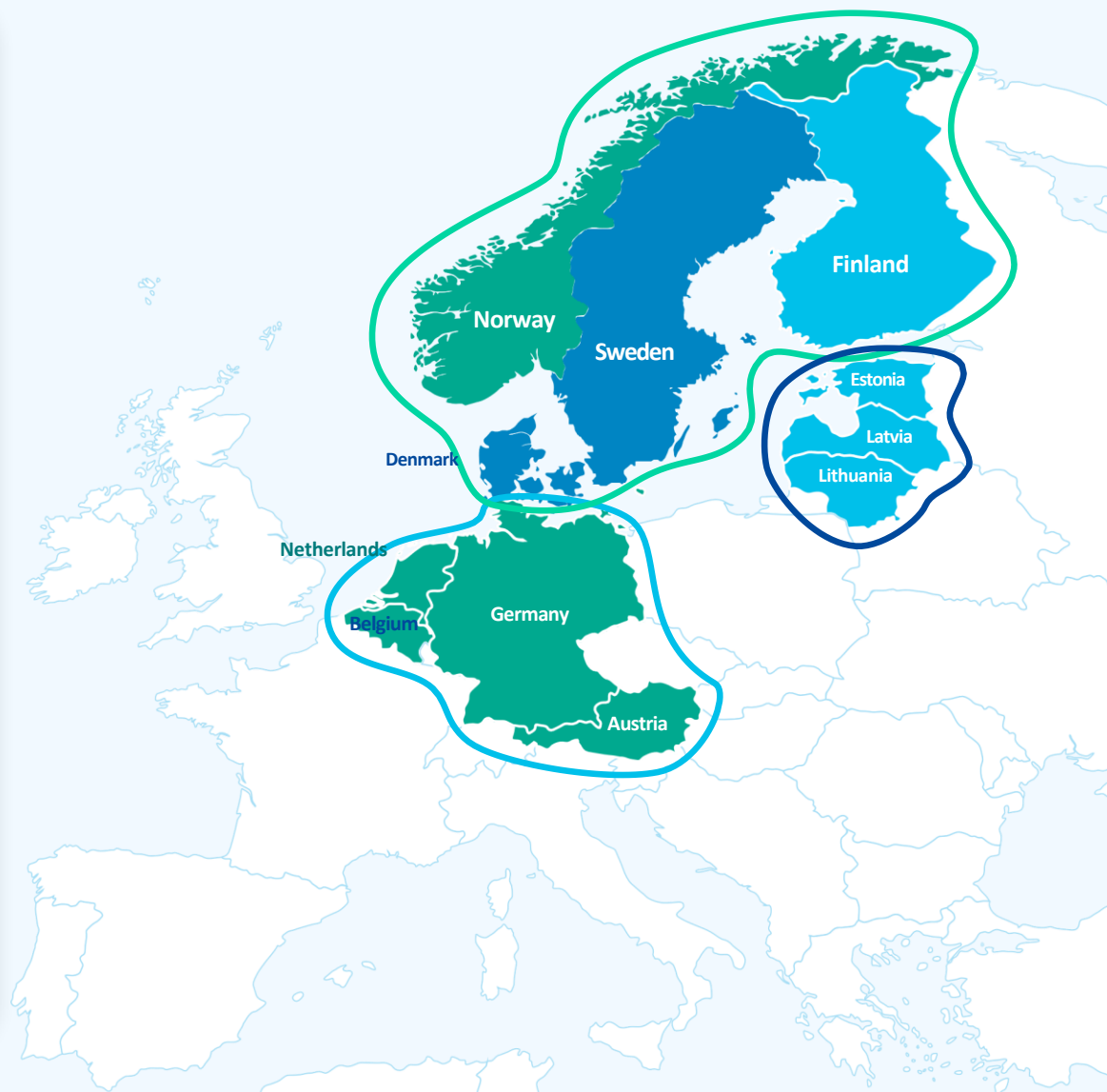
LT



LV, LT



LV



Existing markets

Entering in 2022

Entering in 2023

Target markets

2. What we are looking for

Fusebox is a specialized company, whose core competence is our unique software platform that unlocks electricity consumers' flexibility and enables the green transition. With Fusebox's SaaS platform for energy management, you can easily integrate and access new energy markets while reducing CO2 emissions and maximizing profitability.

Our aim is to find local partners from the energy sector (energy retailers, asset aggregators, original equipment manufacturers, PV park investors, etc) that can benefit from our demand response software.

3. How to contact us



www.fusebox.energy



tarvo@fusebox.energy



+372 521 0939