

Clean Energy – Saxon economic potential Industry overview and current trends

Estonia and Saxony – on the way forward to Clean Energy. Research – Innovation – Realization 2.5.2023



Saxony Trade & Invest Corp.



Located right at the heart of Europe

- Saxony German federal state and business venue with a surface area of 18,5K square kilometers
- Saxony has 4.1 million inhabitants, Leipzig about 600.000 and Dresden 550.000 inhabitants (both cities have a high economic growth potential)
- Leipzig & Dresden rank among the top 10 fDi European Cities 2022/23 when it comes to "Large City - FDI Strategy" and "Human Capital & Lifestyle"
- Saxony has a traditionally strong industrial base, and Dresden is its brain (the largest R&D hotspot)
- Dresden and Leipzig both have international airports and fast connections via train + motorway
- A bridge to Central and Eastern Europe

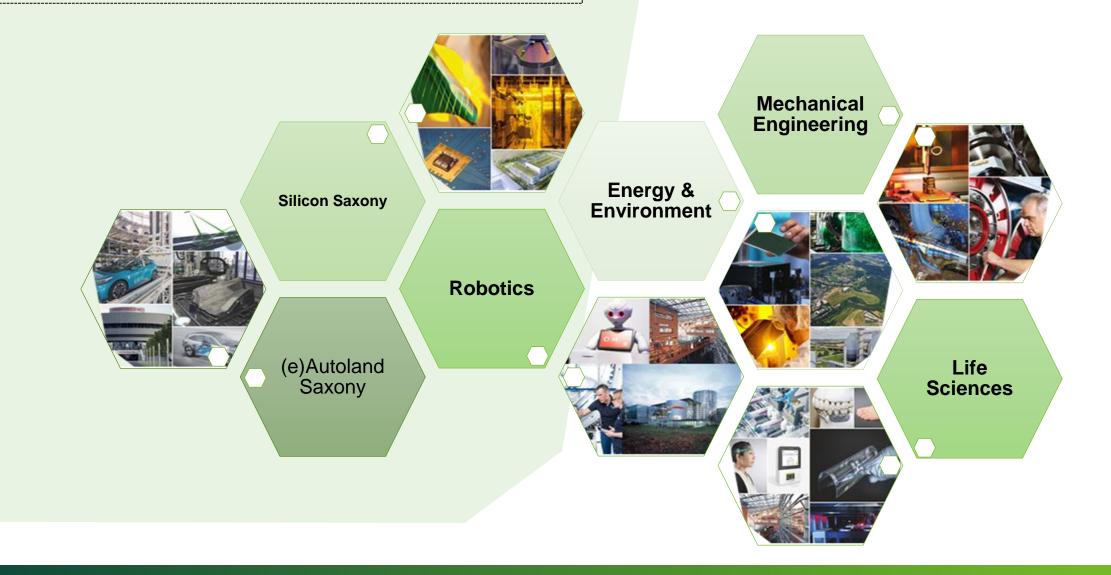


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Diversified industry & strong sectors



Facts





Good reasons for Saxony

Dynamic economy

above-average growth rate of 30% since 2000, 5.3% above the growth rate for Germany as a whole

Strong industrial base

Europe's largest microelectronics / ICT cluster; Europe's No.1 production location for electric vehicles

Highly qualified workforce

best educational system in Germany and talent forge for engineers

Global logistics hub

Leipzig - among the TOP 5 largest cargo hubs in Europe (the largest and most modern of the 3 DHL hubs worldwide)

• Highest investment funding in Germany up to 45% in the EU funding period until 2027

\rightarrow

Good reasons for Saxony

- Competitive production location production and automation know-how
- Excellent research landscape
 Dresden as the largest location of the Fraunhofer-Gesellschaft and with the TU Dresden we have a
 "University of Excellence" in Saxony
- Focus on future technologies
 Saxon Hydrogen Strategy & Saxon AI Strategy
- Livable and lovable cities

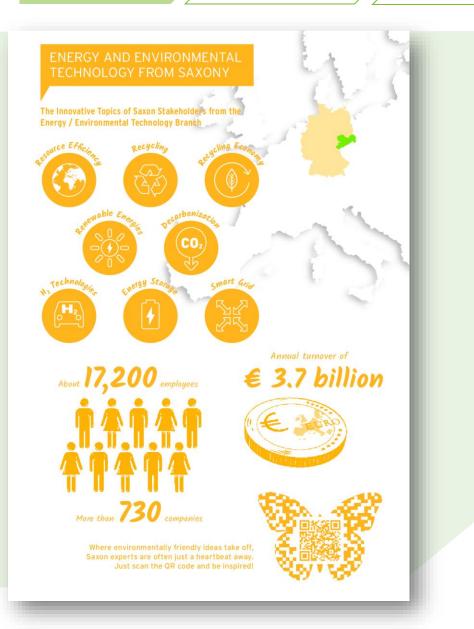
with comparatively low rents (in a comparison of major German cities: \in 17 top rent per m² for office space with good utility value in Leipzig and Dresden (comparative example: Munich \in 41)











Environmental & energy technology

- Excellence build on tradition: know-how at companies and research institutions in mining rehabilitation and resource technologies e.g. at the Helmholtz Institute Freiberg for Resource Technology
- Pole position thanks to technology leadership: Saxon companies at the very top in the fields of recycling management and renewable energy e.g. at the Environmental Research Center in Leipzig
- German centre of excellence: in renewable energy, energy efficiency issues and energy storage
- Future in the making: research focus on fuel cell and hydrogen technologies



Unique location for the development of Hydrogen & FC Technology

- Ideal infrastructure for research, development and production
- Excellent research and education: material, fuel cell, chemistry, machines and plants
- World's fifth largest microelectronics/ICT cluster (Silicon Saxony)
- Vibrant networks Hzwo e.V., HYPOS e.V., Energy Saxony e.V.
- Address of the second s
- Fast growing industry with Sunfire GmbH, AMBARtec AG, WätaS Fuel Cell Saxony GmbH & many more...
- Excellent research:
 Dresden is German city with the most Fraunhofer Institutes
- Promotion of hydrogen drives through state support & programs



Germany launches first tender for import of green hydrogen

December 08, 2022 — 07:27 am EST

Written by Markus Wacket for Reuters →

Source: Reuters

15 Dec 2022, 13:43 Benjamin Wehrmann

Construction of Europe's first hydrogen pipeline network to begin in Germany

#Grid #Hydrogen

f 🄰 in

Clean Energy Wire

Source: Clean Energy Wire





High potential for innovative mobility concepts

- Innovation areas: electromobility, (functional) lightweight construction, automated / autonomous driving
- Top in Europe: nowhere else so many e-vehicles are being built 60% of all e-vehicles manufactured in Germany come from plants of e.g. Volkswagen, BMW and Porsche located in Saxony
- Networks & Competence centers
 (Saxon Energy Agency & Efficient Mobility Competence Centre)
- Important manufacturing plants for electric cars
 - BMW competence center for production BMWi3, i8 (Leipzig)
 - Daimler: production of batteries for the EQC (Kamenz)
 - VW: production plant of the e-golfs (Zwickau, Home of ID. in Dresden)
 - Porsche: One of the most modern factories in the world in Leipzig (Panamera, Macan)

Freistaat bleibt Top-Region der E-Mobilität: Sächsische Automobilindustrie fertigte 2022 rund 243.000 vollelektrische PKW

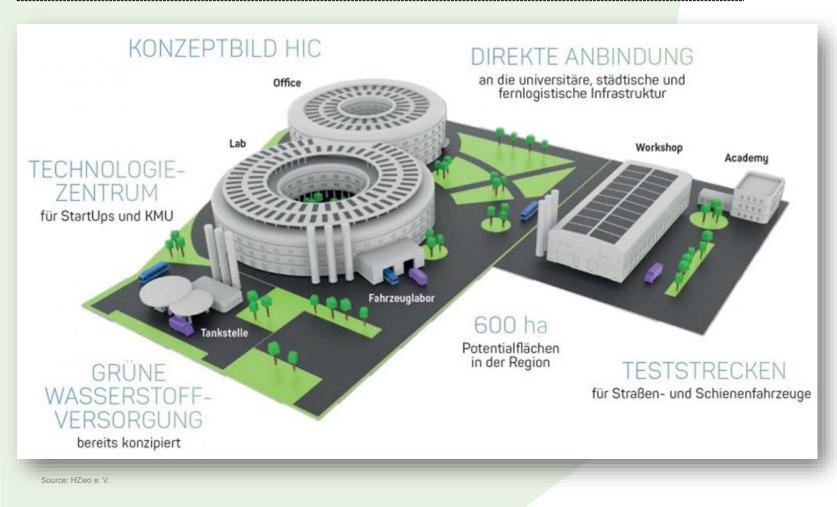
15.03.2023, 17:53 Uhr - Erstveröffentlichung (aktuell)

ource: Medienservice Sachse





HIC – Hydrogen Innovation Center, Chemnitz



With the **HIC – Hydrogen and Mobility Innovation Center**, one of four German hydrogen technology centers will be built in Chemnitz by 2025.

Saxony

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It will be a unique industrial research, test, and certification campus in Europe for fuel cells and drive systems for hydrogen propelled road and rail vehicles

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Future energy system: decentralized, green & smart

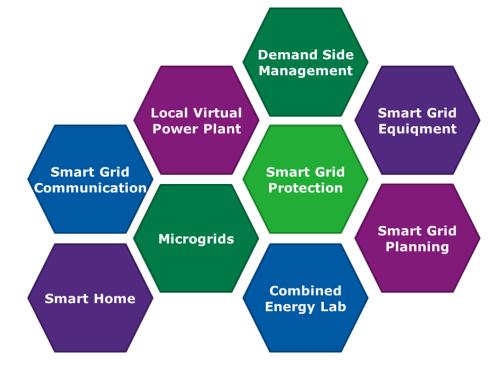
Digitalisierung der Energiewirtschaft – Herausforderungen und Chancen erkennen

Source: Medienservice Sachsen

- State initiative: Digitalisation in the energy sector
- Project WindNODE:

focus on intelligent integration of renewable energy sources into electricity, mobility and heating sector

- Joint project TU Chemnitz: AI for the power grid of tomorrow
- TU Dresden:
 - Smart Energy Management
 - Regional virtual power plant
 - · Combined Energy Lab thermal and electrical test facility
 - · Intelligent load control to avoid grid shortfalls
 - · Grid condition identification in low and medium voltage grids
 - Grid-compatible integration of electromobility



Source: TU Dresden, Chair of electrical power supply (Mr Dipl.-Ing. Tobias Heß)





- innovation friendly firms in the areas of sensors, microelectronics and software
- highly qualified work force (significantly above OECD average)
- strong network structures
- National and European funding programs
 - German funding scheme Digital Hub for Smart Cities in Dresden and Leipzig
 - EU Projects <u>MatchUp</u> (Dresden) and <u>Triangulum</u> (Leipzig)

In Bitkom's Smart City Ranking, Dresden achieved 3rd place among major German cities in 2022.

 cluster <u>Silicon Saxony</u> provides ideal prerequisites for the development of smart city technologies





Source: WFS GmbH, Smart City Expo 2022.







Source: Digital Campus Leipzig

Source: City of Leipzig

Source: City of Dresden

Sector coupling for a successful energy transition

Objective: One necessary approach to shaping the energy system of the future is integrative and intelligent sector coupling. The project LHyVe in Leipzig is an example of this.

The joint project <u>LHyVE</u> (Leipzig Hydrogen Value chain for Europe) aims to establish an **intelligent and regionally networked green H2 system** as a lighthouse for efficient sector coupling and to integrate it into the European H2infrastructure.

With LHyVE, the entire value chain from production, storage, transport and distribution to final consumption is to be realized in the Leipzig region.

- > LHyVE Generation: generation of climate-neutral H2
- > LHyVE Systems: **use** of hydrogen in the region
- LHyVE Transport: creation of a hydrogen ring around and for the Leipzig region and integration into the European hydrogen infrastructure (H2 backbone)



Source: LHyVe, https://lhyve.de/

High innovative strength

- Saxony is listed as "Strong Innovator" region on the EU Regional Innovation Scoreboard 2021
- Highest research intensity of the EU regions (the region of Dresden)
- Germany's most innovative universities can be found in Saxony
- Nationwide most patents from universities and universities of applied sciences
- Nationwide leading universities and universities of applied sciences competing for innovation funding
- High level of R&D cooperation between SMEs and universities
- Very high R&D activity in Saxon SMEs

Sources: EU Regional Innovation Scoreboard 2021, "Ländercheck Innovationsmotor Hochschule" by the Stifterverband and the Heinz Nixdorf Foundation.







Launch pad for start-ups

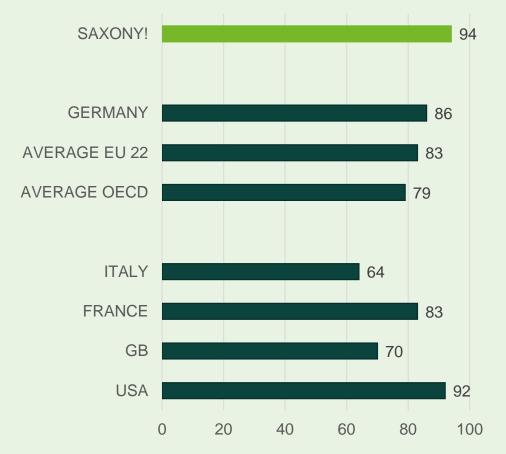
Saxony has become increasingly important in the start-up scene in recent years. This is not only due to the fact that two of the BMBF's **Digital Hubs in Leipzig (focusing on smart infrastructure, energy and e-health) and Dresden (smart systems)** act as important nodes for founders, innovators and established companies, but probably also because of Saxony's history:

From the Melitta coffee filter and the thermos flask from Chemnitz to the Zeiss Ikon AG 35 mm camera: we owe all of these objects to inventors from the region.

Speaking of inventors: According to the German Patent and Trademark Office, **667 patents** were registered from Saxony last year. **Saxony's universities are the most successful in this regard, both in attracting research funding and in registering patents.**



A Comparison of the Educational Levels of Employees (At Minimum General University Entrance Qualification / Completed Vocational Training)



Source: Education at a Glance 2021: OECD Indicators, OECD, and Internationale Bildungsindikatoren im Ländervergleich 2021 [International Education Indicators in a Comparison of Countries 2021], Federal Statistical Office (destatis) and Statistical Offices of the German Federal States

Bright minds

- Above-average qualifications: Share of highly qualified workers above EU and OECD level
- Saxony is attracting more people: Since 2011, Saxony has seen an increase in the number of migrants (2020: +14,000, 30% of whom coming from abroad).
- Busy & ambitious: 39 annual working hours more than the German average.
- Loyal: Saxons change jobs less frequently than the German average.
- Women power: at 65%, Saxony has the highest female labour force participation rate in Germany.

>> Trends

Investment promotion & funding

The grant provides investment incentives to create and secure permanent jobs in the Free State of Saxony.

- Funding programme: Joint Task "Improvement of the Regional Economic Structure" (GRW)
- Eligible to apply: Companies in the commercial sector, including the tourism industry, as well as nonprofit, non-university research institutions.
- Application and approval body: Saxony Development Bank
- Legal basis: GRW RIGA Directive of the Free State of Saxony.
- GRW grant related to physical capital or wage costs







Facts

Funding rates

Funding rates (regional and SME subsidies) according to the bonus model of environmental sustainability





Saxon Technology Funding

AB:	Unternehmen	Öffentliche Kunden	Vereine und Organisationen	Über die SAB	Service	6
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Projekten,	die die Digitalisierun	g im Gesundheitswesen u	nterstützen und die medizinische Ve	rsorgung verbesse	m.	>
ESF Plus	MINT-Fachkräfte	programm im Freistaat	Sachsen (InnoTeam)			
Förderung	der Zusammenarbe	it von sächsischen Unterne	hmen, Hochschulen und Forschung	seinrichtungen in In	noTeams	>

European Regional Development Fund: Technology funding

a. R&D individual and joint projects incl. R&D pilot linesb. Technology transfer projectsc. InnoPrämie (innovation bonus)d. Validation funding

MINT-Professionals Programme

€600 million for technology funding (2021-2027)

State technology funding

- a. HORIZON, Patents & more
- b. Participation in IPCEI & more
- c. Support for non-university external research institutions

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Energy Innovations from Saxony



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- production, research, and development activities in the energy technology sector
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energy

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Energy Storage Technology

Summit Summit 2023

SUMMIT

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CLEAN HYDROGEN CONVENTION

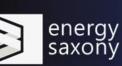
mit internationaler Begleitmesse für Wasserstoff- und Brennstoffzellentechnologien

25. - 26.10.2023 | Messe Dresden

wasserstoffland SACHSEN

Sächsischer Innovationscluster für Brennstoffzellen und Wasserstoff





SAVE THE DATE

25. - 26. Oktober 2023 | Messe Dresden

CLEAN HYDROGEN CONVENTION

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Beiträge aus Wirtschaft und Forschung – die Plattform zur Vorstellung von innovativen Start-ups

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- Data on Saxony's economy, workforce, and business environment
- ✓ Customized service packages for business site selections
- ✓ Identifying available brownfield and greenfield options
- ✓ Preparing and implementing site visits

✓ …

- ✓ Establishing contacts to regional partners and decision makers
- Providing information on financial support options
- Comprehensive consultation and support over the entire investment process
- ✓ Follow-up services, consultation, and support

SAXONY! [UMANNU]



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